

2022 PRICE ADJUSTMENT

At Kimray, our mission is to make a difference in the lives of those we serve. Over the years we've done that by providing high quality products that meet your biggest control challenges.

I believe we are all aware of the rapidly changing supply market conditions. As mentioned in our previous pricing communication, we continue to monitor material & production costs and adjust accordingly.

Raw materials such as metal, castings and rubber goods have continued their upward trend.

In order to ensure we continue to meet your control needs, we are introducing a flat 18% price adjustment on all Kimray products effective September 1, 2022.*

This is not a decision we make lightly, and we are committed to helping you navigate this change in a way that makes the most sense for your business. We encourage you to take time today to schedule a call with your Kimray Account Manager. They can help you plan out your next 6-12 months of operational needs in light of this adjustment.

You can count on us to continue to provide our top-notch service after the sale, free product and applications training (both online and in-person), quality repair parts, and expert service at our 10 regional Kimray Sales and Service stores.

**Note that if your project has already been quoted, we will honor that pricing until expiration whether or not it delivers after September 1, 2022. New pricing will be effective immediately on all new orders placed that deliver after September 1. Blanket orders will be adjusted if delivering after September 1.*

Thank you for the trust you put in the Kimray brand. Please contact us with any questions.

